



Қазақстан Республикасы, 050004, Алматы қ., Нұрсұлтан Назарбаев даңғылы, 65 үй, 300 кенсе,
тел.: +7 727 355 66 44 факс: +7 727 355 66 43 E-mail: info@primeaviation.kz

Республика Казахстан, 050004, г.Алматы, пр. Нұрсұлтан Назарбаев, дом 65, оф. 300,
тел.: +7 727 355 66 44 факс: +7 727 355 66 43 E-mail: info@primeaviation.kz

Republic of Kazakhstan, 050004, Almaty, 65 Nursultan Nazarbayev avenue, office 300,
tel.: +7 727 355 66 44 fax: +7 727 355 66 43 E-mail: info@primeaviation.kz

Phoenix Agritech
475 MacElmon Road, Unit 10
Debert, Nova Scotia
B0M 1G0
Canada

March 16, 2021

Dear Mr. Blacklock;

In late 2019 we purchased 2 of your Phoenix Airport Wailer's for an airport we operate in Western Kazakhstan.

Prior to the installation we had issues with various bird species due to our runway location in proximity to a landfill, wetlands, and nearby waste treatment facility. Physical deterrents had little or no effect.

We installed 2 Airport Wailer's along the length of the runway in 2019. Since this installation was completed we have noticed an estimated 80% reduction in bird movements, and no aircraft bird strikes. Prior to installation we experienced multiple bird strikes annually of various severities. There was an immediate positive effect after installation.

The Wailer installations have significantly improved our compliance with the national airport regulator in demonstrating a proactive approach to bird activity reduction at our airport.

We found the Airport Wailers simple to install and reliable. Since installation they have operated continuously throughout winter and summer without issue.

We found the customer service from Phoenix Agritech excellent. We find their honest and upfront input helpful.

Sincerely,

Warner Belyea
Prime Aviation
Atyrau, Kz
Ph. +7 777 552 5293
Email: wbelyea@primeaviation.kz

